

# roxio retrospect<sup>®</sup>

backup & recovery software

Now by  
Roxio!

## Premier live sales support!

Buddy calls /conference calls, licensing support, quotes, orders issues or questions, call 866-825-7694 or email [retrospect\\_sales@roxio.com](mailto:retrospect_sales@roxio.com)

Free trial software (includes pre-sale support), data sheets, sales tools, go to [www.retrospect.com](http://www.retrospect.com)

### Retrospect 7.7 for Windows

Features include:

- Server 2008 Support
- Microsoft Windows 7 Support
- 64-bit support
- VMware (VCB) integration (included). 7.7 server level products enable your customers to back up virtual machines without disrupting their users and applications.
- Emergency Recovery CD (covers network) – Now Included!
- Free iPhone App allows you to monitor backup and restore activities remotely



NEW  
FEATURES  
ADDED!

### Retrospect 8.2 for Mac

Features include:

- **NEW** Restores from backups created with Retrospect 6 for Mac
- **NEW** Improved network backup performance, with as much as three-times faster copying speeds
- **NEW** 64-bit support
- State-of-art Mac user interface
- New multiple executions
- Backs up to disk and tape
- Free iPhone App allows you to monitor backup and restore activities remotely
- Increased protection over Time Machine alone – encryption, client licenses, onsite/offsite backups to tape



Roxio Retrospect backup and recovery software delivers powerful and easy-to-use data protection for servers, 24x7 applications, desktops and notebooks. It safeguards businesses from data loss due to user error, computer failure or site-wide disasters, such as fire, theft or flood.

### Backup and recovery for Mac & Windows platforms

- **Trusted data protection for over 25 years**
- Support for Windows, Macintosh, Linux, Solaris, NetWare, VMware (virtual clients), Mapped Volumes
- Encrypted, automated backup, recovery & archiving
- Protects networked servers, desktops, and laptops in heterogeneous environments
- **Backup to Hard Drives, NAS, SAN, or Tape**

### Why Retrospect is the best backup solution?

- Easy to Set Up and Manage
- Built in **de-duplication** (file level)
- **Granular restores** of Exchange
- Built-in VM (Virtual Machine) support
- Patented built-in Auto-prioritizing backup operations for superior desktop/laptops protection. Recognizes and protects Laptops as they come in and out of the network.
- Best Value/ Best Margins/ Award winning Support
- **One license covers Network** (as opposed to per-node).
- **Cross-platform client support included**
- Incrementals *forever* (incremental backup...full restores)

- Restores *exact* data to point in time - won't return renamed, deleted, or moved files
- Simple Media Management
- U.S. govt.-certified 128- & 256-bit AES media encryption
- Server level product includes Emergency restore CD for all Windows computers.
- Built in disk-to-disk-to-tape (D2D2T) or disk-to-disk-to-disk D2D2D for easy offsite data rotation

### Target Market?

- Every Small and Medium Size Businesses (SMB); Home Office & Small Office (SOHO); Remote and Branch Offices (ROBO).
- Up to approx. 15 servers, Exchange, SQL; or 300 desktops/laptops per backup server
- Businesses that need **enterprise level features**, at a fraction of the cost

### Competitive Upgrade

Retrospect vs. Symantec BU Exec & CA ARCserve (Win)

Retrospect vs. Bru, Attempo (Mac)

- Simple Competitive Upgrade Replacement skus are available for both Windows and Mac versions.

### Opportunities (pain points to watch for)

- Frustration with current office back up? (Price point and/or technical issues)
- Looking for full system restores of desktops and laptops?
- Business compliance requirements (encryption, archiving)
- Cross-platform clients needing to be protected
- Exchange and/SQL database protection
- Virtual Machines needing backup
- Switching from tape to disk backup
- **purchases of** Servers, competitive support renewals, new laptops, purchasing new storage

**ROXIO**

**Coming soon- new enhancements to the ROXIO Partner Program!**

## WINDOWS: Retrospect 7.7 with Annual Support and Maintenance (ASM)

### MZ11A0077C Multi Server

- Protects backup server and an unlimited number of cross-platform servers or workstations

### SZ11A0077C Single Server

- Protects one server and unlimited workstations
- protects additional servers using Server Client Add-on

### TZ11A0077C Small Business Server Premium

- Runs on and protects system running Microsoft Small Business Server Premium Edition
- protects additional servers using Server Client Add-on

### RZ11A0077C Small Business Server Standard

- Runs on and protects server running Microsoft Small Business Server Standard Edition
- protects additional servers using Server Client Add-on

### JZ11A0077C Disk-to-Disk

- Backs up one Windows server to disk(no tape support)

### PZ11A0077C Professional (no server os support)

- Protects up to three desktops & notebooks

## Recommend Retrospect 7.7 for Windows add-ons

*"Would you like to..."*

*...enable users to restore their own data?"*

### AZ11R0077C Retrospect User Initiated Restore (UIR)

*...protect Windows files that are open/in use?"*

### AZ1160077C Retrospect Open File Backup- Unlimited clients protected

*...keep Exchange online during backups?"*

### AZ11X0077C Retrospect Exchange Server Agent

- Licensed per server; includes Server Client

*...keep SQL Server online during backups?"*

### AZ11Q0077C Retrospect SQL Server Agent

- Licensed per server; includes Server Client

*...back up to multiple tape drives simultaneously?"*

### AZ11M0077C Advanced Tape Support

- For multiple drive tape libraries

*...get the best Retrospect add-on value?"*

### AZ11T0077C Retrospect Add-on Value Package

- Includes UIR, Open File Unlimited, Exchange, SQL, and Advanced Tape Add-on agents

### AZ11S0077C Retrospect Add-on Value Package for SBS

- Includes UIR, Open File Unlimited, and Advanced Tape Add-on Agents; for SBS Editions only

## MACINTOSH: Retrospect 8.2 with Annual Support and Maintenance (ASM)

### GZ11A8000C Multi Server Unlimited Clients

- Protects backup server and an unlimited number of cross-platform servers or workstations

### WZ11A8000C Single Server Unlimited Clients

- Protects one server and unlimited workstations; protects additional servers using Server Client Add-on

### LZ11A8000C Single Server 20 Clients

- Protects one server and 20 workstations
- protect additional servers using Server Client Add-on

### BZ11A8000C Desktop 3 User (no server os support)

- Protects up to three desktops & notebooks

## Recommend Retrospect 8.x for Mac add-ons

*"Would you like to..."*

*Protect Windows files (Clients) that are open/in use*

### AZ1168000C Retrospect Open File Backup- Unlimited clients protected

*Back up to multiple tape drives simultaneously*

### AZ11M8000C Advanced Tape Support

## New from Roxio!



**Protect your customers from the high cost of lost, stolen or illicitly accessed CDs, DVDs, and Blu-ray Discs.**

Saving data on CDs, DVDs, and Blu-ray Discs is a convenient way to share and preserve files within an organization. However, removable media can be easily stolen, and loss of unsecured data can result in penalties, lawsuits, harm to an organization's reputation. Roxio Secure provides powerful encryption for optical media, greatly reducing the risk of data breaches. Roxio Secure delivers:



Data encryption on optical media



Enhanced Windows features and user experience



Flexible support for all types of security policies

**Roxio Secure Burn Plus** takes secure burning to the next level. It allows the IT administrator to control employee disc access privileges. There is no need for a password within administrator assigned departments, while access outside of permitted groups is restricted.

- Group key encryption
- Internally open
- Externally restricted
- Set-and-forget

**Learn a new security technology that will help you enhance your business while protecting your customers' data. Call us at 866-825-7694 to learn more!**

[www.roxio.com/secure](http://www.roxio.com/secure)

